



May 13, 2014

Mr. Mike Hopkins, CEO
Hulu
12312 West Olympic Blvd
Los Angeles, CA 90064

Dear Mr. Hopkins,

I write to you on behalf of the thousands of U.S. citizens serving our country overseas as members of the United States Foreign Service, and by extension the tens of thousands of citizens who serve with them abroad as family members.

Hulu's recent decision to block all subscribers accessing the site's content through a VPN service, while highly sensible from a business standpoint, has regrettably had a negative effect on these dedicated public servants. As they access Hulu through such a VPN service from American posts abroad, a small but significant part of their lives back home in the United States has now been taken from them. They are no longer able to be part of current popular culture as experienced through television and related web content. Understandably, they very much want this measure of normalcy back.

We understand that Hulu has continued to allow members of the military posted abroad to retain their Hulu access through VPN services. This is highly laudable, and speaks well of Hulu's dedication to its customers. As the representative of America's Foreign Service, I would like to initiate a conversation with you about extending this courtesy to America's diplomats abroad. They spend 75% of their careers outside the U.S., and are often posted to dangerous locations where they are unable to take their families with them, enduring separation for months on end.

It's my hope that you will agree that extending Hulu access to this group of patriotic men and women. I know that our members will be very gratified to continue using your service, wherever they may be posted in the world as they advance America's national security and economic prosperity.

Sincerely,

Robert J. Silverman
President

